

## Agents Alliance of Montana LLC

**Year Established:** 2010

**Agency Members:** 18

**States Agency Operates In:**

MT

**Description of Network's management structure, goals, and agencies best served:**

We serve a large geographic area in Montana. Small independent agencies in rural areas. Our goals are networking problems with carriers, consolidation of production levels, and appointments of smaller agencies.

**Premium Controlled by Network:**

\$25 - \$100 million

**Services and Resources:**

Networking problem about operating small agencies in a state with 2 large national agencies expanding influence.

**Top Commercial Lines Carriers:**

Alliance

CBIC

Liberty Mutual

The Hartford

Travelers

**Top Personal Line Carriers:**

The Hartford

MetLife

Nationwide

Progressive

QBE

Safeco

Travelers

**Special Programs or Coverages:**

**Product Mix:**

- Property & Casualty %: 100
- Life %:
- Annuity/Investments %:
- Health %:
- Other %:

**Ideal Agency Candidate:**

Captured agent looking to go Independent Agency. 40% of our agents were from a captive Farmers Union Agency system.

**Qualifications to Join Network:**

Minimum Premium/Revenue: \$500,00

Employee Count: 4

Other Criteria: Established client list.

**Membership Coordinator:**

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- Manager
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