

CMS Insurance Service Inc

Year Established: 1984

Agency Members: 145

States Agency Operates In:

IN, KY, MO, OH, TN, WV

Description of Network's management structure, goals, and agencies best served:

CMS was established 34 years ago to help the independent agency remain independent. Our agent partners retain full ownership of the business placed with us, and more importantly their entire agency. We provide a very costs effective solution for the small to medium sized family owned agency.

Premium Controlled by Network:

\$25 million

Services and Resources:

CMS provides hands on support for the daily challenges of placing new business from underwriting to policy issuance. We provide solutions for most any issue an agency may face from product and system training to assisting with exit strategies.

Top Commercial Lines Carriers:

Hartford

Markel

State Auto

Travelers

Top Personal Line Carriers:

AAA

Aegis

American Modern Insurance

Grange

Progressive Home-ASI

SafeCo

State Auto

Travelers

Special Programs or Coverages:

CMS has a commercial consulting program available designed to teach an agent how to become a commercial producer.

Product Mix:

- Property & Casualty %: 100
- Life %:
- Annuity/Investments %:
- Health %:
- Other %:

Ideal Agency Candidate:

Small to medium sized family owned independent agency as well as new startups.

Qualifications to Join Network:

Minimum Revenue: No Minimum

Employee Count: No Minimum

Membership Coordinator:

- Tyler Siddens
- Marketing Manager
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