

Dream Agency Network Insurance

Year Established: 2016

Agency Members: 10

States Agency Operates In:

AL, FL, GA, NV, TN

Description of Network's management structure, goals, and agencies best served:

LLC Management with member input to help achieve goals and profitable Heavy Preferred personal lines and simpler commercial lines.

Premium Controlled by Network:

< \$25 million

Services and Resources:

- Business consulting
- Perpetuation
- Agency Valuation
- Target Marketing Retention Strategies
- Cross Selling
- Life Consulting
- Buy & Sell Agreements

Top Commercial Lines Carriers:

Travelers

Top Personal Line Carriers:

Encompass

Safeco

The General

Travelers

Special Programs or Coverages:

Product Mix:

- Property & Casualty %: 95
- Life %: 5
- Annuity/Investments %:
- Health %:
- Other %:

Ideal Agency Candidate:

10M Preferred Personal Lines with good loss ratios.

Qualifications to Join Network:

Minimum Premium/Revenue: 1 million preferred personal lines with documented loss ratio

Employee Count: 1

Other Criteria: N/A

Membership Coordinator:

- Faye Bean
- Network Manager
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- 865-688-1855

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