

Georgia Agency Partners, Inc.

Year Established: 1995

Agency Members: 15

States Agency Operates In:

FL, GA, SC, TN

Description of Network's management structure, goals, and agencies best served:

Georgia Agency partners (GAP) is a partnership of fifteen independent insurance agencies working together pooling our knowledge and resources to provide consumers with the most comprehensive coverage possible to protect their personal and business investments. Founded in 1995, GAP has excellent relationships with National and Regional insurance carriers. GAP is run by an Executive Director and board of directors made up of representation of all 15 agencies and has 3 operating committees which steer the organization to meet goals and objectives. The primary objectives of GAP are organic sales, achieved by providing resources to member agencies that they may not be able to obtain independently as well as maximizing compensation and expense reduction.

Premium Controlled by Network:

> \$250 million

Services and Resources:

Aggregated Compensation Contracts, Consolidated Vendor Contracts, Shared Operational Services.

Top Commercial Lines Carriers:

Auto Owners
Cincinnati
Frankenmuth
Selective
Travelers

Top Personal Line Carriers:

Auto Owners
Cincinnati
Chubb
Encompass
Travelers

Special Programs or Coverages:

- Captive
- Exclusive Deals

Product Mix:

- Property & Casualty %: 86
- Life %: 4
- Annuity/Investments %: 1

- Health %: 9
- Other %:

Ideal Agency Candidate:

Mid to Large agency with similar carrier alignment and geographical spread to enhance our current footprint.

Qualifications to Join Network:

Minimum Premium/Revenue: None

Employee Count: None

Other Criteria: We are looking for partners who are geographically aligned with current partners who bring carrier relationships and volume to enhance our current network.

Membership Coordinator:

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