

Horizon Agency Systems

Year Established: 2017

Agency Members: 16

States Agency Operates In:

AK, AZ, CA, CO, GA, ID, MI, MT, ND, NE, NM, NV, OH, OR, SC, SD, TX, UT, WA

Description of Network's management structure, goals, and agencies best served:

Horizon was founded on the premise of providing a turnkey opportunity to independent agency ownership. Our member agencies are aligned with top carriers, one of the highest commission structures and bonus potential from dollar one. We strive to provide the top software and web presence a starting, growing, or mature agency needs at a fraction of the retail cost. In-depth, direct, and peer mentorship are the key to the long-term success of our agencies.

We have no non-compete or restrictions on exit and offer full ownership of their agency from day one. There are no buyout fees or hindrance to succession or sale. We have a program for each scenario from new agency owner, to former captive agency owner, to well-established agency needing carriers or wanting to increase bonuses or commissions.

Premium Controlled by Network:

< \$25 million

Services and Resources:

Heavily discounted rates

Management

Website

Top Commercial Lines Carriers:

Liberty Mutual

Nationwide

Progressive

The Hartford

Travelers

Top Personal Line Carriers:

Kemper

MetLife

Nationwide

Progressive/ASI

Safeco

Travelers

Special Programs or Coverages:

Product Mix:

Property & Casualty %: 85

Life %: 5

Annuity/Investments %:

Health %: 10

Other %:

Ideal Agency Candidate:

A Farmers (or other captive) Agency owner looking for market access without the non-compete the other organizations bring to the table.

Qualifications to Join Network:

Minimum Premium/Revenue: N/A

Employee Count: 1

Other Criteria: E&O, license, and location

Membership Coordinator:

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