

Insurance Brokers Incorporated

Year Established: 1974

Agency Members: 275

States Agency Operates In:

CO, IL, IN, MI, MO, OH, PA, TN

Description of Network's management structure, goals, and agencies best served:

Insurance Brokers Incorporated (IBI) is a general agency and wholesaler located in the Midwest. Our goal is to provide our customers with market access and products to help them reach their full potential.

Premium Controlled by Network:

\$25 – 100 million

Services and Resources:

- Comparative Rating
- Downloading
- Networking Opportunities
- Competitive Commissions
- Licensed CSR's
- Friendly Contract

Top Commercial Lines Carriers:

ACE

Hartford

IAT

MUSIC

The Hartford

Top Personal Line Carriers:

Founders Insurance

Hanover Fire

Lighthouse Casualty

MetLife

Nationwide

Travelers

Special Programs or Coverages:

Product Mix:

- Property & Casualty %: 100
- Life %:
- Annuity/Investments %:
- Health %:
- Other %:

Ideal Agency Candidate:

We work with established agents looking for a niche and new agent looking for everything.

Qualifications to Join Network:

Minimum Revenue: No Minimum

Employee Count: No Minimum

Other Criteria: Interest and Need for IBI Products

Membership Coordinator:

- Lisa Pike
- Marketing Representative
- lpik@goibi.com
- 317-888-2593

Address:

400 Camby Court
Greenwood, IN 46142

Email Address:

gpomeroy@goibi.com

Phone Number:

317-888-2593