

## Insurance Pro Agencies

**Year Established:** 1982

**Agency Members:** 250

**States Agency Operates In:**

AL, AZ, AR, CA, CO, CT, DE, GA, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MO, MT, NE, NH, NJ, NM, NV, NY, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY

**Description of Network's management structure, goals, and agencies best served:**

IPA is a network of independent insurance agencies offering a strong lineup of A-rated national carriers in property & casualty, life, and health, for personal and commercial lines. We specialize in supporting Captive & Independent Agents who want to start their own independent insurance agency and helping existing independent agencies take their business to the next level.

**Premium Controlled by Network:**

\$25 - \$100 million

**Services and Resources:**

IPA provides full back-office support, service centers, training, resource site, discounted comparative raters and more.

**Top Commercial Lines Carriers:**

CAN  
Guard  
Liberty Mutual  
MetLife  
Nationwide  
The Hartford  
Travelers

**Top Personal Line Carriers:**

Encompass  
MetLife  
Nationwide  
Progressive  
Safeco  
Stillwater

**Special Programs or Coverages:**

**Product Mix:**

- Property & Casualty %: 85
- Life %: 10
- Annuity/Investments %:
- Health %: 5
- Other %:

**Ideal Agency Candidate:**

IPA is seeking top producers who have a proven ability to sell and are seeking the right opportunity to gain financial independence and more freedom in their lives.

**Qualifications to Join Network:**

Minimum Premium/Revenue: \$100,000 minimum premium

Employee Count: N/A

Other Criteria: 1 year experience selling P&C; willing to get an office in a business location within 6 months.

**Membership Coordinator:**

- Dave O'Reilly
- Director of Operations
- dave@insuranceproagencies.com
- 708-745-5080

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