

Insurance Producers Network

Year Established: 2009

Agency Members: 75

States Agency Operates In:

AZ, CO, FL, IL, IN, IA, KS, KY, MI, MN, MO, NE, NV, NM, ND, OR, SD, TX, WA, WI

Description of Network's management structure, goals, and agencies best served:

IPN was founded in June 2009. Today, we have over 75 locations in eight states. We are licensed and serve clients in over twenty states throughout the country. We are not like most other groups in that we do not recruit. People find us or are referred to us by other agents and/or carriers. Our culture is what I think sets us apart. We truly have a team first attitude. When one succeeds, we all succeed. We've been told, there is nothing that compares to our culture and contract. We have a great reputation among our carriers and producers, both within IPN and those outside of our group. We give agents the opportunity to build their business, without the heavy commission splits, or expenses. We understand it's not just what you make that's important...but what you keep. We also provide CSR support to help agents with service work, quoting, and submitting business. We offer Commercial Specialist support to help agents with writing commercial accounts. We offer weekly training sessions via webinars, and quarterly group meetings throughout the year. Our goal is to continue to serve our agents, and give them what they need to be productive, and profitable.

Premium Controlled by Network:

\$25 - \$100 million

Services and Resources:

Commercial Marketing Specialists, CSR Program, Training and support, Technology suite, Website presence, shared bonuses.

Top Commercial Lines Carriers:

Acuity
AmTrust
Auto Owners
Integrity
Progressive
United Fire

Top Personal Line Carriers:

AAA
Auto Owners
Encompass
Nationwide
Progressive
Safeco
Travelers

Special Programs or Coverages:

Product Mix:

- Property & Casualty %: 85
- Life %: 10
- Annuity/Investments %:
- Health %: 5
- Other %:

Ideal Agency Candidate:

Positive, hardworking, team friendly, loyal, trustworthy, experienced in insurance, focused on quality, successful, financially stable.

Qualifications to Join Network:**Membership Coordinator:**

- Christopher Matt Amack
- President/CEO
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