

MarshBerry Connect Platform, LLC

Year Established: 2019

Agency Members: 30+

States Agency Operates In:

AL, AK, AZ, AR, CA, CO, CT, DE, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VA, VT, WA, WV, WI, WY

Description of Network's management structure, goals, and agencies best served:

Exclusively offered to firms participating in MarshBerry's Connect Peer Exchange Network, organizations can plug into the MarshBerry Connect Platform ("Platform") to amplify and access resources and capabilities designed to differentiate their value proposition to clients and carrier partners.

Currently, the Connect Platform Member Profile is 25 with combined P&C premiums of \$3.6 Billion+. Total combined revenues are in excess of \$650 Million+ and an impressive collective Organic Growth rate of 8.57% (vs. a MarshBerry Network average of 6.4%).

Key components include high quality, real time Business Intelligence. Additionally, Resource Optimization and WorkGroups are leveraged to amplify existing assets and to fill in gaps, where current resources may be limited. Ultimately, we are looking for high organic growth P&C and Benefits firms with revenues of \$3MM or greater.

Premium Controlled by Network:

Services and Resources:

Please contact David Soforenko for details.

Top Commercial Lines Carriers:

Please contact David Soforenko for details.

Top Personal Line Carriers:

Please contact David Soforenko for details.

Special Programs or Coverages:

Please contact David Soforenko for details.

Product Mix:

- Property & Casualty %: 70
- Life %: 5
- Annuity/Investments %: 1
- Health %: 24
- Other %:

Ideal Agency Candidate:

Organic growth-oriented firms looking to differentiate themselves.

Qualifications to Join Network:

Minimum Premium/Revenue: \$3,000,000

Other Criteria: Must join Marshberry Connect Network to be part of the Marshberry platform.

Membership Coordinator:

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