

Premier Group Insurance

Year Established: 1999

Agency Members: 400+

States Agency Operates In:

AL, AZ, AR, CA, CO, CT, DE, FL, GA, ID, IL, IA, KS, KY, LA, ME, MD, MA, MN, MS, MO, MT, NV, NH, NJ, NM, NC, ND, OH, OK, OR, PA, SC, SD, TN, TX, UT, VT, VA

Description of Network's management structure, goals, and agencies best served:

PGI's Vision: To be the Dominant Provider of Meeting and Exceeding Independent Agency Needs.

PGI's Mission: To be the Absolute BEST at Helping Member Agencies Profitably Grow by Exceeding their Needs to Help Them Maximize Opportunities with Prospects, Policyholders and Carriers.

Premium Controlled by Network:

< \$25 million

Services and Resources:

- Agency Conversion Process
- Agency Accounting
- Agency Onboarding
- Agency Licensing
- Best Business Practices
- Carrier Appetite
- Commercial Lines Market Access
- Personal Lines Market Access
- Personal Lines Service Center
- Commercial Lines Sale Center
- Insurance Soup Partnership

And much more!....

Top Commercial Lines Carriers:

BTIS
GUARD
Hartford
USLI

Top Personal Line Carriers:

Nationwide
Progressive
SafeCo
Travelers

Special Programs or Coverages:

- Higher commission than average street level - as high as 25%
- Year End Bonus and Profit-Sharing
- Fastest Commission Payout (Next Month)
- Guaranteed, Buy, Sell, Transfer Ownership Options No PGI minimum production requirements
*Carrier productions requirements apply!
- Customer Care Center available – (optional) Advanced Marketing Strategies for Premier Partners
- “Playbook for Success” Step by step game plan to Financial Success
- EQUITY & GUARANTEED BUY-BACK OF BUSINESS

Product Mix:

Property & Casualty %: 90

Life %: 5

Annuity/Investments %:

Health %: 3

Other %: 2

Ideal Agency Candidate:

- Premier Group is looking for serious, committed agents that are seeking a career path to success in the Independent Agency Channel. All candidates must have:
- 100% Focused Commitment to open a New Business
- Possess a valid in good standing Property & Casualty license in their state of domicile.
- Be of good character, conducting their business affairs in an ethical and professional manner.
- Ability pay a low, one-time system activation fee of \$2,750.00.
- Be willing to learn and utilize the tools and support that come with being a Premier Group Partner. Dedicated Retail, Professional, Office Space-Location*

*Denotes state specific and/or carrier requirements.

Qualifications to Join Network:**Membership Coordinator:**

- David Colvin
- Business Development Director
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- 720-457-1101

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