

Secured Advantage

Year Established: 2014

Agency Members: 75

States Agency Operates In:

IN, KY, MI, OH, PA

Description of Network's management structure, goals, and agencies best served:

We are a program manager.

Premium Controlled by Network:

\$100 - \$150 million

Services and Resources:

- Discounted E&O
- Perpetuation assistance
- Agency Enhancement Programs
- Conference and network development

Top Commercial Lines Carriers:

Grange

Hanover

Motorists

Ohio Mutual

Wayne

Top Personal Line Carriers:

Grange

Hanover

Motorists

Ohio Mutual

Wayne

Special Programs or Coverages:

Discounted access to capital at Live Oak Bank.

Product Mix:

- Property & Casualty %: 98
- Life %: 1
- Annuity/Investments %: 1
- Health %:
- Other %:

Ideal Agency Candidate:

Agency looking for greater profitability and connectivity to other likeminded agency owners.

Qualifications to Join Network:

Minimum Premium/Revenue: n/a

Employee Count: n/a

Other Criteria: Historically profitable book with core carrier.

Membership Coordinator:

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