

## TechAssure

**Year Established:** 2000

**Agency Members:** 27

**States Agency Operates In:**

CA, CO, FL, IL, IN, KS, MD, MA, MN, MO, NH, NJ, NY, NC, OH, PA, SC, TX, UT, VA, WA

**Description of Network's management structure, goals, and agencies best served:**

TechAssure is a global network of retail brokers/agents that specialize in technology and cyber related risks. Our goals are to share best practices & IP among members and work with carrier partners to develop coverage enhancements to better serve our members' clients.

**Premium Controlled by Network:**

< \$25 million

**Services and Resources:**

We provide members access to tools and resources specific to managing tech and cyber risks (eRiskHub, AXCO, Corax, etc.). We also work with carriers to develop enhanced policy wordings and some profitability enhancements. We also have a private member community online for members to ask questions, share ideas, access tools, etc.

**Top Commercial Lines Carriers:**

AIG  
CFC  
Chubb  
CAN  
One Beacon  
The Hartford  
Travelers

**Top Personal Line Carriers:**

This is not our focus. But, most members also write personal lines. Chubb, PURE, Liberty, Travelers would all be prime carriers for this.

**Special Programs or Coverages:**

Proprietary D&O programs with Chubb and CFC. Working on enhancing endorsements with CNA and One Beacon now.

**Product Mix:**

- Property & Casualty %: 50
- Life %: 5
- Annuity/Investments %:
- Health %: 45
- Other %:

**Ideal Agency Candidate:**

\$10-\$50M in annual revenues; niche-focused in tech, cyber, life science/biotech; strong in-house knowledge/IP; willingness to share and participate.

**Qualifications to Join Network:**

Minimum Premium/Revenue: \$1 million

Employee Count: n/a

Other Criteria: Technology E&O/Cyber expertise and/or life science/biotech expertise. Carrier/member nomination.

**Membership Coordinator:**

- Garrett Droege
- Executive Director
- garrett@techassure.com
- 704-728-7232

**Address:**

210 Delburg Street  
Davidson, NC 28036

**Email Address:**

garrett@techassure.com

**Phone Number:**

704-728-7232