

Trusted Insurance Alliance

Year Established: 2009

Agency Members: 17

States Agency Operates In:

RI

Description of Network's management structure, goals, and agencies best served:

Trusted Insurance Alliance (TIA) is a group of seventeen Rhode Island based insurance agencies with a proven track record of success.

Premium Controlled by Network:

\$100 - \$150 million

Services and Resources:

Consolidation of results including growth and performance incentives

Top Commercial Lines Carriers:

Beacon Mutual

EMC

Liberty Mutual

Ohio Mutual

Top Personal Line Carriers:

Main Street America

Mapfre

Progressive

Providence Mutual

Safeco

Travelers

UPC

Special Programs or Coverages:

Product Mix:

- Property & Casualty %: 100
- Life %:
- Annuity/Investments %:
- Health %:
- Other %:

Ideal Agency Candidate:

Agency's between \$5 Million and \$15 Million of annual premium.

Qualifications to Join Network:

Minimum Revenue: \$4 million premium

Employee Count: n/a

Other Criteria: Proven track record of profitability and performance.

Membership Coordinator:

- Robert Loiselle
- Managing Director
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