

United Valley Insurance Services

Year Established: 1983

Agency Members: 85

States Agency Operates In: AZ, CA

Description of Network's management structure, goals, and agencies best served:

Corporate office based in Fresno is comprised of 25 full time employees. Relationship managers work closely with member principals to select markets, develop growth plans and align agencies with additional resources, as needed. 10-member marketing team supports member agencies with commercial lines and marketing and placement of accounts. Networks selects best in class, experienced property and casualty member agencies with a preferred customer focus, professional tenured staff and a clear plan for growth.

Premium Controlled by Network:

> \$250 million

Services and Resources:

Profit sharing; business continuity consulting, claims and complex risks consulting; centralized marketing support and educational workshops and webinars; discounted preferred vendors.

Top Commercial Lines Carriers:

Liberty Mutual
Nationwide
The Hartford
The Zenith
Travelers

Top Personal Line Carriers:

CIG
Kemper
Mercury
Nationwide
Safeco
Travelers

Special Programs or Coverages:

Product Mix:

- Property & Casualty %: 100
- Life %:
- Annuity/Investments %:
- Health %:
- Other %:

Ideal Agency Candidate:

Special Program: Worldwide Insurance Agents E&O Program

Qualifications to Join Network:

Minimum Premium/Revenue: Target agencies 3 million + premium, commercial lines focused with at least three preferred direct appointments

Employee Count: none

Other Criteria: Well respected, profitable by carrier partners and has a growth plan.

Membership Coordinator:

- John Perkins
- Vice President
- John-perkins@unitedvalley.com
- 559-256-2572

Address:

3245 W Figarden Drive
Fresno, CA 93711

Email Address: rene-sawn@unitedvalley.com

Phone Number: 559-256-2522