

Insurance Specialist Network

Year Established: 2017

Agency Members: 40

States Agency Operates In:

AZ, CO, IL, IA, KS, MN, MS, NE, ND, TX, WI

Description of Network's management structure, goals, and agencies best served:

ISN works with both captive agency owners and independent agency owners. Our goal is to provide outstanding support for our agency partners while giving them the tools they need to grow and own their own agencies.

Premium Controlled by Network:

< \$25 million

Services and Resources:

- Quoting and management software
- Commercial underwriting support
- Communication software

Top Commercial Lines Carriers:

Guard
Liberty Mutual
Travelers

Top Personal Line Carriers:

Encompass
Kemper
Progressive
Safeco
Travelers

Special Programs or Coverages:

- Commercial Shadowing Program
- Commercial Assistance Program

Product Mix:

- Property & Casualty %: 100
- Life %:
- Annuity/Investments %:
- Health %:
- Other %:

Ideal Agency Candidate: Agency-owner or experienced agency-manager with sound business model and professional network.

Qualifications to Join Network:

Membership Coordinator:

- Greg Clark
- Recruiting Manager
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