

Oli Insurance Services

Year Established: 2017

Agency Members: 53

States Agency Operates In:

AZ, CA, CO, GA, IL, MO, NV, NM, NY, OR, WA

Description of Network's management structure, goals, and agencies best served:

Our management team is made up of Strategic, Operational and Customer Relationship executives and we are focused on providing our partners with comprehensive resources and solutions to help their agencies grow and thrive. Smaller growing agencies who need broad market access, as well as technology resources, market intelligence & direction and back office support are who we serve most effectively.

Premium Controlled by Network:

\$25 - \$100 million

Services and Resources:

Technology, Market Intelligence, Back Office Support, Virtual Assistant Support, fully outsourced fulfillment and service lines of business that fall outside your area of expertise.

Top Commercial Lines Carriers:

AmTrust

BHHC

CAN

Employers

Guard

Hanover

Hartford

Hiscox

Liberty Mutual

Nationwide

Philadelphia

Pie

Progressive

Travelers

Top Personal Line Carriers:

ACE/Chubb
AIG
Allied
Kemper
Mapfre
MetLife
Natgen
Progressive
Safeco
Travelers

Special Programs or Coverages:

- Non-profit Workers' Compensation
- Janitorial All Lines
- Restaurants Workers' Compensation
- Port 'o' Potty Package
- Nightclub GL

Product Mix:

- Property & Casualty %: 90
- Life %: 5
- Annuity/Investments %:
- Health %: 5
- Other %:

Ideal Agency Candidate:

1. Agencies who are not happy with their current access partner and are looking for a new partner that will provide a strong partnership and value proposition.
2. Younger agencies who have a core book of business and are now looking to take their agency to a new level, and understand they need to leverage partnerships in order to get the carriers and resources necessary to take it to the next level.

Qualifications to Join Network:

Minimum Premium/Revenue: \$1,000,000 in premium (will consider new with experience)

Employee Count: n/a

Other Criteria: Must have strong business plan, experience in area of focus, emphasis on growth, looking for true partnership.

Membership Coordinator:

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