

## Alkeme Insurance

**Year Established:** 2018

**Agency Members:** 9

**States Agency Operates In:**

AL, AK, AR, CA, CO, CT, DE, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MS, MO, MT, NE, NV, NH, NJ, NM, NY, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY

**Description of Network's management structure, goals, and agencies best served:**

Alkeme has put together a seasoned management team with an in-place CEO, COO, CFO and full marketing team. Management supports partner agencies where & when needed. Each Member gets their own sub code from each carrier partner if available. Goal is to improve market share for partners through technology and scale-based buying power. We encourage autonomy of the member but have the ability to step in and assist our partners at all levels. Agencies retain 100% ownership of their business and 90% of their profit share. Agencies looking to control costs, are growth focused and looking to provide deeper client value will be best served by Alkeme. Alkeme is focused in the western US but is licensed and transacts business in all 50 states and its territories as well as internationally.

**Premium Controlled by Network:**

\$150 - \$250 million

**Services and Resources:**

Lead Generation Technology, Accounting, IT, Marketing, Web design, SEO. In addition, we have engaged a number of best in breed Insurtech technologies for proprietary pricing. More important our management is focused on using technology to drive innovation and create more opportunity for our members.

**Top Commercial Lines Carriers:**

AMTrust  
Benchmark  
BHHC  
CAN  
Chubb  
Compwest  
EMC  
Employers  
Everest  
Great American  
Hanover  
Hartford  
ICW  
Liberty  
Nationwide  
One Beacon  
Pacific Comp  
Philadelphia

Preferred Employers  
Republic Indemnity  
Tokio Fire and Marine  
Travelers  
United Fire Group

**Top Personal Line Carriers:**

Chubb  
First American  
Foremost  
Hartford  
Infinity  
Kemper  
Mercury  
Met Life  
Nat Gen  
Progressive  
Safeco  
Travelers

**Special Programs or Coverages:**

- Non-Profit
- Hospitality
- Construction

**Product Mix:**

- Property & Casualty %: 60
- Life %:
- Annuity/Investments %: 5
- Health %: 30
- Other %: 5 (Surety)

**Ideal Agency Candidate:**

**Qualifications to Join Network:**

Minimum Premium/Revenue: \$750,000+ revenue  
Employee Count: 1+

**Membership Coordinator:**

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