



2020 Annual Meeting Agenda

Wednesday, January 29th

9:00 am	Registration and Network Lounge Opens
12:45 pm	Opening General Session – Welcome to INA Industry Speaker: <i>State of the Industry and Political / Economic Impacts</i>
2:30 – 3:30 pm	Technology Presentation – <i>The Digital Collaboration Revolution</i>
4:00 – 5:00 pm	Data Presentation – <i>Making Data an Asset Today to Compete Tomorrow</i>
5:00 – 6:30 pm	Networking Reception

Thursday, January 30th

8:00 am	Networking Breakfast
9:00 am	General Session Industry Speaker: <i>Cyber Liability – Protecting Your Network and Agents</i>
11:00 am	Networking Lounge Opens Scheduled and ad hoc meetings with Carriers, Networks, and Vendors
12:00 pm	Networking Lunch
1:30 pm	Presentation – <i>Marketing Strategies to Grow Your Agents</i>
3:00 pm	Best Practice Round Table Discussions
4:00 pm	Wrap Up General Session
5:00 – 6:30 pm	Networking Reception