

For Immediate Release

July 2019

INA 3rd Annual Meeting

The Insurance Networks Alliance has officially opened registration for its 3rd Annual Meeting to take place January 29-30, 2020 in Tempe, Arizona. As the only organization focusing on insurance agency networks, the event will allow attendees to hear from thought leaders, participate in workshops and round-table discussions, and create business opportunities by networking with carriers, channel partners, and peers.

Reflecting on the 2019 meeting, Diane Wagner, Chief Operating Officer at First Choice Agents Alliance stated, "Collaboration in our industry seems so rare at times. It was refreshing to see so many Networks sharing their best practices with the group. There is a tremendous potential in the Network space, and we each have slightly different models which presents a terrific opportunity to learn from each other. This was our first time at INA and we left with several valuable takeaways and new relationships. The event far exceeded our expectations. I highly encourage carriers, networks and vendors to participate in the future."

Sabrina Freiberg, Regional Vice President of Nationwide Insurance, said, "The event was not only a great way to meet other professionals in the industry, but it also provided an amazing opportunity to learn about some of the successes of other Networks. The application of those learnings in your agency can help drive continued success."

The group also announced the debut of its highly anticipated *Insurance Networks Directory*, now available on the INA website. The directory serves as a resource for agents seeking a best fit network for their operation, and for carriers looking for new distribution partners. Interested networks may submit their profiles for inclusion in the directory by visiting www.networksalliance.com/directory/

The INA encourages individuals to register for the January event if they are;

- Owners and senior management of professionally managed networks.
- Insurance carriers, wholesalers and program administrators with distribution or seeking distribution with insurance networks.
- Industry service providers to insurance networks and carriers.

The Insurance Networks Alliance is the principal organization promoting the critical role of insurance networks to the independent agent distribution channel. Networks, carriers and service providers interested in learning more about the INA can contact the Alliance at info@networksalliance.com, 302 268 1016, or go to www.networksalliance.com